

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 03589 140509Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----001409 150537Z /62

R 131514Z SEP 78
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC
INFO SECSTATE WASHDC 4700
AMEMBASSY BRUSSELS
AMCONSUL GOTEBOG POUCH

UNCLAS STOCKHOLM 3589

E.O. 11652: N/A
TAGS: BTIO, SW
SUBJ: PRIVATE TRADE OPPORTUNITY

1. 401/01/P0140
2. DATE: 7/31/78
3. JTO'BRIEN
4. 401/SWEDEN
5. M
- 6A. REPLY TO
- 6B. MR. LARS WISSING
- 6C. AB HERNIA
BOX 12033
S-600 12 NORRKOPING SWEDEN
7. CABLE: HERNIA TELEX: 64336 HERNIA S
TELEPHONE: 011/139700
8. NA
9. 111-12 AGENCY/DISTRIBUTORSHIP
10. DESCRIPTION

3559585-0150 HOT MELT GUNS AND OTHER PRODUCTS FOR THE
APPLICATION OF ADHESIVES OR GLUES

HERNIA, REGISTERED IN 1964, IS A LARGE MANUFACTURER AND DIS-
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TRIBUTOR OF ADHESIVES AND GLUES. ITS ANNUAL TURNOVER AMOUNTS
TO APPROX SKR 47 MILLION. IF THE RIGHT PRODUCTS ARE FOUND,
MR. WESSING ESTIMATES SALES VALUE OF THIS OPPORTUNITY THE
FIRST YEAR AT SKR 500 THOUSAND TO 1 MILLION. ACCORDING TO
LOCAL CREDIT SOURCES THIS IS A HIGHLY RECOMMENDED TRADE CONTACT.
11. CRITERIA A.
KENNEDY-MINOTT

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 13 sep 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STOCKH03589
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780375-0420
Format: TEL
From: STOCKHOLM
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780969/aaaacfly.tel
Line Count: 62
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 4080b350-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1442979
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BTIO, SW
To: COM
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/4080b350-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
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